



Roland L. Geyer Agency

Serving Your Crop Insurance Needs Since 1958!

PO Box 129 • Sac City, Iowa 50583-0129
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BETTER THAN EXPECTED GOING INTO HARVEST

A dry start to the growing season raised concerns across the Corn Belt. Timely rains have resulted in optimism as we approach harvest. Still, dry cells and hail pockets exist. **Call The Roland L. Geyer Agency as soon as you identify any loss.**

Notifying us of loss immediately will help us go to work for you to get the best results from your crop insurance coverage. The sooner you call, the better the results will be. We will document your reports immediately and accurately to ensure the best possible action on your crop insurance claims.

Will you be cutting silage? If your answer is yes, let us know right away.

Silage Claim Requirements

- Paperwork for a claim must be signed and on file **before** a field is started.
- The adjuster will visit with you **before** you may start harvesting. They will also be involved in the decision as to where and what size strips should be left for appraisal.
- Call us **before** harvesting if you think you have a claim.

Stay in touch with The Geyer Agency during harvest. Documentation and communication will be essential at each stage in the process in the event of a claim. And remember, you may need to leave sample strips standing in the field for examination by an adjuster. In larger fields, sample strips would need to be left in several locations.

In situations where your crop is damaged to the extent you do not expect to care for or harvest any of it, report it as soon as possible.

This acreage must be left intact until inspection before using it for anything else. If a loss is probable, but you will be able to harvest, you must give notice of that loss at least **15 days before beginning harvest.** If probable loss

is not determined until fewer than 15 days before harvest, give notice immediately and leave a representative sample in the field. This sample must remain intact for 15 days from the date of notice, unless you receive written notice to harvest.

If a loss is claimed after harvest, you must give written notice no later than 10 days after the earliest of these:

1. **The date harvest is complete.**
- OR**
2. **The calendar date for the end of the insurance period.**

Loss claims may be rejected if reporting requirements are not met. If you have any questions, please contact us and we will help you any way we can.

FIRE LOSS PROTECTION

The Geyer Agency represents companies offering inexpensive fire insurance. Rates are affordable and policies can be written at any time before harvest starts. Give us a call to talk about this coverage for crop loss due to fire. With the value of the crop in the field, it is worth considering!



REVENUE COVERAGE PRICING POSTED SOON

The price per bushel for revenue coverage will soon be set. Please check our website, www.geyeragency.com, where we will post the price when available. Ask us how your coverage will work for you this year with present market prices. We are happy to provide details on your coverage.



SHARE YIELD RESULTS IMMEDIATELY

Please report your yields as soon as harvest is complete! Don't put it off! As you report crop yields, be prepared to explain how you arrived at your reported totals in the event of spot-checking. It is your responsibility to keep records and report production for each unit separately. Remember, if more than 50% of the corn from any unit is cut for silage, stored as high moisture grain, or used as ground ear corn, you can get a free appraisal. If you are not going to harvest corn by one of those methods, you can get an appraisal for a fee. Contact us for details.

2020 CROP IN YOUR BINS?

If you have some or all of last year's crop in storage on your farm, call The Geyer Agency before harvest begins. We will arrange to have an adjuster measure any old crop stored on your farm. This will alleviate any issues with 2021 harvest results. Give us a call to arrange for measurement soon!



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REPORT FARM BUSINESS CHANGES

Please let The Roland L. Geyer Agency know as soon as possible if any of these changes have occurred for you:

- Marital status
- Additional acres farmed
- New rental agreements
- New business entities
- Bringing new generations into business
- Farming in new counties



Providing this information helps us get you the best coverage and provide great service. Changes to either your personal status or your farm business will impact your crop insurance policies. Thank you for taking the time to report changes to your farm business to Tod or Phil!

REMINDERS

Questions on the crop insurance bill you received? We can provide answers!

Before harvest, program these phone numbers in your cell phone.

Geyer Agency – 712-662-7500
Tod Geyer cell – 712-574-2544
Phil Fanning cell – 712-830-3035

Call us with yield reports, loss claims, and any questions you might have. Thanks for your business!