



*Serving Your Crop Insurance Needs Since 1958!*

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## Acreage Reporting – Essential and Easy

This year's acreage reporting deadline for crop insurance coverage is July 16 and it might feel like planting may still be going on then due to the late spring. **As soon as planting is complete, report your acreage to The Geyer Agency.** With our convenient location, you can bring your acreage and planting report to the FSA office and then to us for your crop insurance coverage. *We cannot emphasize enough how essential this is for your coverage to be in full effect.*

We recommend the following:

1. Certify your acres at the county FSA office.
2. Bring your certification paperwork to The Roland L. Geyer Agency.
3. Rest assured you receive the best possible coverage from the crop insurance agency you know and trust!

It is essential the acreage and planting dates you report to the FSA office are identical to what you give us for your crop insurance coverage. In the event of a claim, having the same information in both cases will prevent problems.

Reporting ahead of the July 16, 2018, deadline is essential for crop insurance coverage to be in effect. Knowing how odd the weather has been this spring, it reminds us the potential for storms always exists, making timely acreage reporting even more important. If a damaging storm would occur, having your information submitted right after you finish planting will improve the claims process.

The Geyer Agency will work with you to be sure all the required reporting and documentation is completed on time, to be sure your coverage is fully in effect as expected.

**If you have any changes in your farming enterprise, please notify us of those as soon as possible.**

Remember, your deadline for certification with the Farm Service Agency (FSA) is the same as for crop insurance. This year, that's July 16, 2018. Our location in the same building as the FSA office makes this process as easy as possible for you!

We appreciate your business and will always do our best to serve your crop insurance needs well!

## Planting Challenges in 2018

Planting this year comes after a snowy April and as late as the process is in 2018, there's always a risk of weather creating the need for replanting later. If you do need to replant any part of your crop, contact The Roland L. Geyer Agency **immediately!**

After contacting us - and before you replant - leave a few strips in the affected field for an adjuster to evaluate. This essential step results in the best outcome on your replanting claim.

We want you to receive the maximum benefit of your crop insurance coverage and that means we need you to **contact us before you begin** any replanting activities. You can reach Tod by calling 712-574-2544 or Phil at 712-830-3035.

Remember, call us right away if you need to replant any portion of your total acres.

## Harvesting Policy Discounts

The Geyer Agency always works to verify all appropriate credits and discounts are applied to your policies. By checking all documents, including your invoice, we are sure you're getting available discounts.

## Call The Geyer Agency First When Weather Damages Your Crop

Getting your 2018 crop planted is your priority right now. If your crop is damaged by weather this growing season, make The Roland L. Geyer Agency your first call. We will work on your behalf for you to receive a settlement should damage exceed the established threshold of your policy.

**Leave sample strips for re-inspection standing in the field where you see the damage.** In larger fields, sample strips need to be left in several locations.

It can be hard to know if damage occurred in the middle of a field, so re-inspection is always available. As always, if you see suspected damage while harvesting,

you have the opportunity to have adjusters come out and inspect your crop.

If you do find weather-related damage later in the growing season, remember company representatives are willing to conduct re-inspections.

Whether in season or during harvest, call us if you suspect hail damage. We will go to work for you to attain the best possible settlement. And don't forget to leave sample strips in the fall.



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## Celebrating 60 Years!

The Roland L. Geyer Agency was founded in 1958 by Roland and Dorothy Mae Geyer to provide sales and service of Federal Crop Insurance products to Sac County farmers. Roland was one of the first five agents in Iowa.

Now, 60 years later, Roland and Dorothy Mae's son, Tod, and partner, Phil Fanning, continue the tradition of offering their customers excellent service along with the wide variety of crop insurance products available today.

The Roland L. Geyer Agency's longevity makes it unique among competitors. So does their commitment to customer service. The Agency's customers know their needs are being taken care of by experts in crop insurance whose business remains focused on this important need for farmers.

Keep an eye on your mailbox later this summer as The Geyer Agency will be commemorating this anniversary by sending a gift to each of their customers.

