



Serving Your Crop Insurance Needs Since 1958!

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Replanting Required? Call The Geyer Agency FIRST!

After careful planning and waiting for Mother Nature to cooperate, planting began during a wet, cold April. There's a risk of weather creating the need for replanting every year. If you do need to replant any part of your crop, **contact The Roland L. Geyer Agency immediately!**

This simple but essential step results in the best outcome on your replanting claim. You can reach Tod by calling 712-574-2544 or Phil at 712-830-3035. Remember, call us right away if you need to replant any portion of your total acres.

We want you to receive the maximum benefit of your crop insurance coverage and that means we need you to **contact us before you begin** any replanting activities.

Digging for Discounts

Despite changes in programs and policies, discounts on crop insurance coverage may still be available. We always work to verify all appropriate credits and discounts are applied to your policies. By checking all documents, including your invoice before you see it, we are sure you're getting the discounts you are entitled to receive.

1. Finish Planting 2. Report Your Acreage

As soon as planting is complete, report your acreage to **The Geyer Agency**. With our convenient location, you can bring your acreage and planting report to the FSA office and then to us for your crop insurance coverage. We cannot emphasize enough how essential this is for your coverage to be in full effect.

We recommend the following:

1. **Certify your acres at the county FSA office.**
2. Bring your certification paperwork to **The Roland L. Geyer Agency**.
3. Rest assured you receive the best possible coverage from the crop insurance agency you know and trust!

It is essential the acreage and planting dates you report to the FSA office are identical to what you give us for your crop insurance coverage. In the event of a claim, having the same information in both cases will prevent problems.

Reporting ahead of the July 17, 2017, deadline is essential for crop insurance coverage to be in effect. The potential for storms also places urgency on the process. If a damaging storm would occur, having your information submitted right after you finish planting will improve the claims process.

The Geyer Agency will work with you to be sure all the required reporting and documentation is completed on time, to be sure your coverage is fully in effect as expected.

If you have any changes in your farming enterprise, please notify us of those as soon as possible.

Remember, your deadline for certification with the Farm Service Agency (FSA) is the same as for crop insurance. This year, that's July 17, 2017. Our location in the same building as the FSA office makes this process as easy as possible for you!

We appreciate your business and will always do our best to serve your crop insurance needs well!

When Weather Happens – Call Us!

If your crop is damaged by weather, make **The Roland L. Geyer Agency** your first call. We will set the process in motion for you to receive a settlement should damage exceed the established threshold of your policy.

Leave sample strips for re-inspection standing in the field where you see the damage.

Because it can be hard to know if damage occurred in the middle of a field, re-inspection is always available. As always, if you see suspected damage while harvesting, you have the opportunity to have adjusters come out and inspect your crop.

If you do find weather-related damage later in the growing season, rest assured company representatives are willing to

conduct re-inspections. In larger fields, sample strips need to be left in several locations.

Whether in season or during harvest, call us if you suspect hail damage. We will go to work for you to attain the best possible settlement. And don't forget to leave sample strips in the fall.



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2018 Farm Bill Being Discussed

Conversations on the 2018 Farm Bill began last year and will intensify as 2017 continues to unfold. With a new presidential administration as well as a new Secretary of Agriculture working with Congress, it remains to be seen what change will be ahead for US farmers.

The farm economy is in a downturn, however, some Farm Bill experts see this as an opportunity. At a recent North American Agricultural Journalist meeting, the following were topics identified as being primary concerns with new Farm Bill legislation: food stamps, amendments, crop insurance, trade policy, and proposed cuts in the president's budget.

New Ag Secretary

Governor Sonny Perdue of Georgia became Secretary Perdue on April 25, 2017, when he was finally confirmed for the cabinet role in the Trump administration. Perdue is a former farmer and veterinarian. In his initial address to USDA staff talked about transparency, ethics, and customer service.



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