

Roland L. Geyer

Agency

Serving Your Crop Insurance Needs Since 1958!

PO Box 129 • Sac City, Iowa 50583-0129
712-662-7500 • 800-253-4012 • Fax 712-662-3247 • geyerag@longlines.com • www.geyeragency.com

PLANTED ACRES REPORTS DUE JULY 15

At this writing, planting is underway and making progress toward completion. **This year's planted acres reporting deadline is July 15.** Because the FSA Office may not be open to the public due to the pandemic, this process may look different than previous years. Once you are finished with planting, we can come to your farm to complete the acreage and planting reports or you may drop them off at our office. If you prefer not to meet in person, you may email, fax or mail the reports to us at the information listed above. The reports you submit to FSA and to The Geyer Agency must match for your crop insurance coverage to be in full effect.

We recommend the following:

1. Certify your acres with the county FSA office.
2. Supply copies of your certification paperwork to The Roland L. Geyer Agency.
3. Rest assured you receive the best possible coverage from the crop insurance agency you know and trust!

It is essential the acreage and planting dates you report to the FSA office are identical to what you give us for your crop insurance coverage. In the event of a claim, having the same information in both cases will prevent problems.

While the reporting deadline is July 15, 2021, we strongly recommend you don't wait. If a damaging storm would occur, having your information submitted right after you finish planting will improve the claims process. The Geyer Agency will work with you to be sure all the required reporting and documentation is completed on time, to be sure your coverage is fully in effect as expected.

If you have any changes in your farming enterprise, please notify us of those as soon as possible.

Remember, your deadline for certification with FSA is the same as for crop insurance. This year, that's July 15, 2021. We appreciate your business and will always do our best to serve your crop insurance needs well!



OUR PANDEMIC RESPONSE

For over a year, the consequences of the global COVID-19 pandemic have continued to affect daily life. Farmers are still doing their work and so is The Roland L. Geyer Agency. Our doors have remained open to meet our customers' needs. We continue to welcome customers to our office, will come to your farm, and are willing to conduct business via email, fax, and mail based on your comfort level. The Geyer Agency is also working closely with the companies we represent and will keep our customers informed of any changes impacting their reporting deadlines and other responsibilities for coverage.



CONSIDERING REPLANTING? CONTACT US IMMEDIATELY!

No one enters the planting season with replanting on their minds. But we know weather challenges us, creating the possibility for replanting. If you do need to replant any part of your crop, contact The Roland L. Geyer Agency immediately! An adjuster will contact you with details prior to replanting.

This process has recently changed so we want all to be aware of how the process works because we want you to receive the maximum benefit of your crop insurance coverage. Please, contact us before you begin any replanting activities. You can reach Tod by calling 712-574-2544 or Phil at 712-830-3035.

Remember, call us right away if you need to replant any portion of your total acres.



PO Box 129
Sac City, IA 50583-0129

FINDING DISCOUNTS FOR YOU

While regulatory bodies in the government as well as companies offering crop insurance coverage would like to end discounts, The Geyer Agency works to maintain these benefits then verifies all appropriate credits and discounts are applied to your policies. By checking all documents, including your invoice before you see it, we are sure you're getting the discounts you are entitled to receive. We are here to be your best advocate!

HAIL. WIND. WORSE. BE PREPARED FOR 2021 WEATHER

If your crop is impacted by severe weather this growing season, make The Roland L. Geyer Agency your first call. There are several types of wind coverage for corn which may be added to a hail policy for an additional cost. We will work on your behalf for you to receive a settlement should damage exceed your policy's established threshold.

For the best results with your weather claim, leave sample strips for re-inspection standing in the field where you see the damage. In larger fields, sample strips need to be left in several locations. Re-inspection is always available later in the season as well.

Even if you see hail damage at harvest, you have the opportunity to have adjusters come out and inspect your crop. We will go to work for you to attain the best possible settlement.

CROP INSURANCE = SUCCESSFUL MARKETING

With the current status of grain prices, it makes sense to use crop insurance as a marketing tool. The Geyer Agency will work with you to make the best of the current commodity price climate.

With the right crop insurance coverage, you can use it as a guarantee as you market a portion of your crop. Contact Tod or Phil at The Geyer Agency to discuss how crop insurance fits into a sound risk management strategy for marketing your production.