



Serving Your Crop Insurance Needs Since 1958!

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Spring Reporting Deadline Approaches

As soon as you have completed planting, bring your acreage and planting report to the FSA office and [The Geyer Agency](#) for your crop insurance coverage. Timely reporting of this information is essential for your coverage to be in effect.



We recommend the following:

1. **Certify your acres at the county FSA office.**
2. Bring your certification paperwork to [The Roland L. Geyer Agency](#).
3. Rest assured you receive the best possible coverage from the crop insurance agency you know and trust!

Remember, acreage and planting dates you report to the FSA office should be identical to what you give us for your crop insurance coverage. In the event of a claim, having the same information in both cases will speed processing.

Reporting ahead of the deadline is essential for crop insurance coverage to be in effect, even if there's nothing in the farm program for you to sign up for at this time. Plus the potential for storms also places some urgency on the process. If a damaging storm would occur, having your information submitted soon after you finish planting will improve the claims process.

As always, [The Geyer Agency](#) will work with you to be sure all the required reporting and documentation is completed on time, to be sure your coverage is fully in effect as expected.

If you have any changes in your farming enterprise, please notify us of those as soon as possible.

Remember, your deadline for certification with the Farm Service Agency (FSA) is the same as for crop insurance. Our location in the same building as the FSA office makes this process as easy as possible for you!

We appreciate your business and will always do our best to serve your crop insurance needs well!

Storm Damage? Call The Geyer Agency

Should hail, wind, or other weather affect your crops, make [The Roland L. Geyer Agency](#) your first call. If you have a claim, we will set the process in motion for you to receive a settlement should damage exceed the established threshold of your policy.

Because it is nearly impossible to monitor every acre through the growing season, re-inspection is always available. If you see suspected damage while harvesting, you have the opportunity to have adjusters come out and inspect your crop.

Leave sample strips for re-inspection standing in the field where you see the damage.

Company representatives are extremely willing to conduct re-inspections when damage is found later in the season. In larger fields, sample strips need to be left in several locations.

Whether in season or during harvest, call us if you suspect hail damage. We will go to work for you to attain the best possible settlement. And don't forget to leave sample strips in the fall.

Ensuring You Receive Available Discounts



Though becoming more rare, discounts on your crop insurance coverage may be available. [The Roland L. Geyer Agency](#) always puts our customers first, working for you to verify all appropriate credits and discounts are applied to your policies. We check all documents, including your invoice before you see it, to be sure you're getting the discounts you are entitled to receive.

Before You Replant – Call Us!

The long, cold winter has passed and we are seeing a flurry of planting activity. If you do discover the need to replant any part of your crop, contact [The Roland L. Geyer Agency](#) **immediately!** Now, more than ever before, making contact with us before replanting is essential.



www.geyeragency.com

We want you to receive the maximum benefit of your crop insurance coverage and that means we need you to **contact us before you begin** any replanting activities. After contacting us and before you replant, it is important to leave a few strips in the affected field so an adjuster can evaluate them. This simple but essential step results in the best outcome on your replanting claim.

Visit us in person at our office in Sac City or online at www.geyeragency.com. You can learn more about [The Roland L. Geyer Agency](#), check markets and weather, and more.

Call us immediately if you need to replant any portion of your total acres. And if it's after hours, you can reach Tod at home by calling 712-273-5415 or Phil at 712-636-4552.



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Crop Insurance and Risk Management

Used appropriately, crop insurance functions as a risk management tool to help ensure your profitability and livelihood. Crop insurance coverage should be part of your grain marketing plan as one of your risk management opportunities.

The guarantees with your crop insurance coverage will enable you to forward contract grain production with confidence. If you need help determining how much you should forward contract, come see us.

Ask at [The Roland L. Geyer Agency](#) about how you can make the most of your coverage.



Implementation of the New Farm Bill

Congress passed and the President signed a new Farm Bill in early 2014. The elements in Title XI which affect crop insurance are still being reviewed, interpreted, and implemented by the governing bodies affecting our industry. During this process, [The Roland L. Geyer Agency](#) will monitor changes to be able to provide the best information and coverage possible to all of our clients. The process has caused delays yet deadlines remain intact. We will work with you to be sure you have complied with deadlines and receive the full benefit of the coverage you purchase.