



Serving Your Crop Insurance Needs Since 1958!

PO Box 129 • Sac City, Iowa 50583-0129

712-662-7500 • 800-253-4012 • Fax 712-662-3247 • geyerag@pionet.net • www.geyeragency.com

Report Your Acreage When Planting's Complete

Though delayed this spring, planting will be complete soon. Plan now to bring your acreage and planting report to the FSA office and then to us at The Geyer Agency for your crop insurance coverage. We cannot emphasize enough how essential this is for your coverage to be in full effect.

We recommend the following:

1. **Certify your acres at the county FSA office.**
2. Bring your certification paperwork to The Roland L. Geyer Agency.
3. Rest assured you receive the best possible coverage from the crop insurance agency you know and trust!

It is essential the acreage and planting dates you report to the FSA office are identical to what you give us for your crop insurance coverage. In the event of a claim, having the same information in both cases will prevent problems.

Reporting ahead of the July 15, 2016, deadline is essential for crop insurance coverage to be in effect. The potential for storms also places urgency on the process. If a damaging storm would occur, having your information submitted right after you finish planting will improve the claims process.

The Geyer Agency will work with you to be sure all the required reporting and documentation is completed on time, to be sure your coverage is fully in effect as expected.

If you have any changes in your farming enterprise, please notify us of those as soon as possible.

Remember, your deadline for certification with the Farm Service Agency (FSA) is the same as for crop insurance. This year, that's July 15, 2016. Our location in the same building as the FSA office makes this process as easy as possible for you!

We appreciate your business and will always do our best to serve your crop insurance needs well!



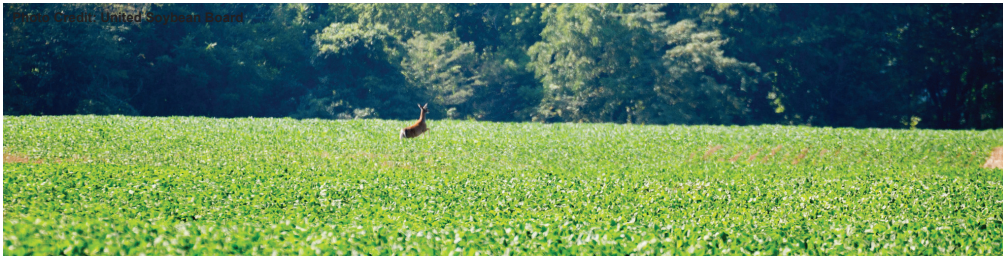
Need to Replant? Call Us FIRST!

A dry April saw planting begin with hopes for a quick, successful season. Then the rains came and with them delays. These rains remind us there's a risk of weather creating the need for replanting every year. If you do need to replant any part of your crop, contact The Roland L. Geyer Agency **immediately!**

If you need to replant any portion of your total acres, you can reach **Tod** by calling 712-574-2544 or **Phil** at 712-830-3035. Remember, call us right away.

After contacting us and before you replant, it is important to remember to visit with an adjuster prior to replanting. This simple, but essential step results in the best outcome on your replanting claim.

We want you to receive the maximum benefit of your crop insurance coverage and that means we need you to **contact us before you begin** any replanting activities.



When Adverse Weather Strikes - Call Us!

A very windy spring reminds us of the potential for crop damage, not only from wind, but hail as well. If your crop is damaged by weather, make The Roland L. Geyer Agency your first call. We will set the process in motion for you to receive a settlement should damage exceed the established threshold of your policy.

Leave sample strips for re-inspection standing in the field where you see the damage.

It can be hard to know if damage occurred in the midst of a section so re-inspection is always available. If you see suspected damage while harvesting, you have the opportunity to have adjusters come out and inspect your crop.

If you do find weather-related damage later in the growing season, rest assured company representatives are willing to conduct re-inspections. In larger fields, sample strips need to be left in several locations.

Whether in season or during harvest, call us if you suspect hail damage. We will go to work for you to attain the best possible settlement. And don't forget to leave sample strips in the fall.

The Roland L. Geyer Agency
712-662-7500

Tod Geyer cell
712-574-2544

Phil Fanning cell
712-830-3035



PO Box 129
Sac City, IA 50583-0129

Protecting Your Best Interests

This year, one hail insurance company The Geyer Agency has placed coverage with for many years published rates 30 percent higher than other companies.

Despite a long-standing relationship with this company, we believed our customers needed to know of the rate disparity. During a busy time of year, we reached out to all who had policies with them and explained the situation.

All of our customers have chosen to get the same coverage from other companies with lower rates. In this time of lower margins, we feel our customers' best interests were served by making the switch.

Our mission is to serve our customers as well as we possibly can, protecting your interests and livelihood.

Seeking Discounts for You

Though rare, discounts on crop insurance coverage may still be available. We always work to verify all appropriate credits and discounts are applied to your policies. We check all documents, including your invoice before you see it, to be sure you're getting the discounts you are entitled to receive.



Photo Credit: United Soybean Board