

June 2009



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In Memorium -
Roland L. Geyer

1917-2007

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Replanting? Call Us Immediately!

Fortunately, very little replanting is taking place this spring and we hope that remains true. If you need to replant due to weather consequences, contact *The Roland L. Geyer Agency* **immediately!** To follow federal regulations regarding replanting, we must follow a specific sequence of events for coverage to be enforced.

The Roland L. Geyer Agency is here to help you receive the maximum benefit of your crop insurance coverage. And that begins by reporting the need to replant **before you take action.**

Remember, to contact us immediately if you need to replant any portion of your total acres.

**Thanks for
your business!**

June 30: Acreage and Planting Date Reporting Deadline

The time to report your acreage and planting dates for your crop insurance coverage is before the June 30 deadline.

To help you through the reporting process, we recommend the following:

1. **Certify your acres at the county FSA office.**
2. Request copies of your certification.
3. Bring those copies to *The Roland L. Geyer Agency*.
4. Rest assured you receive the best possible coverage from the crop insurance agency you know and trust!

Our new location in the same building as the Sac County FSA office makes this process easy. And we appreciate staff here in Sac County and at all area FSA offices for their cooperation in automatically making copies of your certification. These original copies of your documents, particularly maps, are very helpful and more readable.

We strongly recommend the acreage and planting dates you report to the FSA office be identical to what you give us for your crop insurance coverage. In the event of a claim, having the same information in both cases will speed processing and ease any concerns that arise.

In addition to the reporting deadline, the potential for storms also places some urgency on the process. If a damaging storm would occur, having your information submitted as soon after you finish planting as possible will improve the claims process.

We will work with you to be sure all the required reporting and documentation is completed on time, to be sure your coverage is fully in effect as expected.

If you have any changes in your farming enterprise, please notify us of those as soon as possible.

If it's inconvenient for you to come by our office, just give us a call and we'll be happy to come to you to take care of this process. Remember, this is also your deadline for certification to the FSA as well and stopping there first will make our process smoother.

If Weather Damage Occurs – The Geyer Agency Will Help

When a field receives hail or other weather damage during the growing season, make *The Roland L. Geyer Agency* your first call. We will set the process in motion for you to receive a settlement should damage exceed the established threshold.

It's hard to monitor each field in its entirety during the growing season. That's why re-inspection is always available to you. If you see suspected damage while harvesting, you have the opportunity to have adjusters come out and inspect your crop.

Leave sample strips for re-inspection standing in the field where you see the damage.

Our experience has been that company representatives are extremely willing to conduct re-inspections. In larger fields, sample strips need to be left in several locations.

Whether in season or during harvest, call us if you suspect hail damage. We will go to work for you to attain the best possible settlement. And don't forget to leave sample strips in the fall.

Make the Most of Grain Prices

Continued good prices for grain mean opportunity to use your crop insurance coverage as a **great** marketing tool.

The guarantees with your crop insurance coverage will enable you to forward contract grain production with confidence. If you need help determining how much you should forward contract, come see us.

Ask at *The Roland Geyer Agency* about how you can make the most of your coverage.

Roland L.
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PO Box 129
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Premium Discounts

The Roland L. Geyer Agency works for our customers to verify that all appropriate credits and discounts are applied to your policies. We check all documents, including your invoice before you see it, to be sure everything is correct and you're getting the discounts you are entitled to receive. We won't cut corners or reduce the effectiveness of your policy. Thanks for your business!

Visit Our New Location

Tod, Phil, and Jillian invite you to visit our new office in the American National Bank building on US 20 in Sac City. We are on the lower level with convenient off street parking. We hope to see you soon!

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