

Roland L. Geyer Agency



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Insuring Success

A severe hailstorm in August left a swath of destruction. Other weather-related events created losses as well. *The Geyer Agency* has paid out more than \$2.8 million in claims for the 2009 growing season to date.

As always, we are here to serve your needs and help you get the maximum benefit from your crop insurance coverage. Let us help you protect your livelihood.

Replant Option May Prove Wise

Record snowfall this winter so far has all of us wondering what the spring will be like. *The Roland L. Geyer Agency* offers coverage with a replant coverage option. Adding this to your crop insurance plan is relatively inexpensive and may prove a very wise investment if replanting becomes a necessity for any of your acres. We are happy to give you information on this option.

New for 2010

Options for insuring food grade soybeans

If you raise food grade soybeans, *The Roland L. Geyer Agency* has information on a new option for insuring these crops differently. Varieties included in the program include:

- Large Seeded Food Grade
- Small Seeded Food Grade
- Low Linolenic Acid
- Low Saturated Fat
- High Protein

Farmers raising any of these products under contract will have the option to have their price election determined by the price of that contract. This will give you the most precise and effective coverage possible for these specialty crops.

Rules for this coverage are being finalized now. If you are interested in learning more about this option, contact us.

We Need 2009 Yields

Report your 2009 yields to *The Geyer Agency* as soon as possible. This information is essential for our records and required for your coverage.

Call us at 712-662-7500 or toll free at 800-253-4012. You can also email the information to geyerag@pionet.net.

Thank you for your business. We appreciate being able to serve your crop insurance needs.

Look for www.geyeragency.com

The Roland L. Geyer Agency is developing a new home on the world wide web. Our new site is being built now and will soon be live.

Our website will include information on our agency, the companies we represent, the coverage we offer, and other ag news. We hope you will be a regular visitor!

Biotechnology Endorsement Available for 2010

The Biotechnology Endorsement program allows producers to receive a premium rate reduction if at least 75 percent of the corn acreage within the insured unit is non-irrigated corn for grain planted to a hybrid or hybrids containing specific biotech traits. Last year, the program was expanded to cover biotech traits from the Monsanto Company, Syngenta, and Pioneer/DuPont. This includes YieldGard® Corn Borer, YieldGuard® Rootworm, Roundup Ready® corn, Herculex®, Genuity®, Smart Stax®, Herculex XTRA® and AgriSure® traits. Check with your seed supplier to determine if your hybrids qualify for this program.

This endorsement does not waive or otherwise affect the EPA's existing refuge requirements. There will be random reviews requiring collection of plant tissue samples from units the grower reports as qualifying for the BE premium rate reduction.

If you are not in compliance with the rules for the BE program, your corn policy for 2010 is voided, you may owe the company up to 20 percent of your premium, and, criminal charges could possibly be filed.

The BE applies to both Actual Production History and revenue policies. *The Roland L. Geyer Agency* has information on the program and we will discuss the requirements and potential discounts with you.

Report Changes for 2010

For your policy to have its maximum effectiveness and validity, please report any changes for the 2010 growing season to *The Geyer Agency*. Changes we need to record include:

- Additional or reduced acreage
- Change in marital status

Our goal is to help you protect your livelihood by developing the best and most appropriate coverage for your farm enterprise.

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Direct Deposit Now Available

One of the companies we represent now offers the opportunity for direct deposit of claims into the bank account of your choosing. RCIS gives their customers this option for convenience and efficiency. Having claims direct deposited means you will have your funds sooner than waiting on a check in the mail.

Let us know if you are interested in setting up direct deposit of claims. We would be pleased to explore the options available to you.

