



**Roland L. Geyer**  
Agency

*Serving Your Crop Insurance Needs Since 1958!*

PO Box 129 • Sac City, Iowa 50583-0129  
712-662-7500 • 800-253-4012 • Fax 712-662-3247 • geyerag@longlines.com • www.geyeragency.com

## Time to Report Yield Information

What a year! Harvest is nearly complete in our coverage area. Don't forget, it's time to share yield results with The Roland L. Geyer Agency if you haven't already!

**It's easy to submit your yield information to The Geyer Agency. Call us at 712-662-7500 or email your yield information to geyerag@longlines.com.**

Yield reports are essential for our records, required for your coverage, and important data we have available to you when needed for Farm Bill processes. Thank you to those customers who have already reported their yields.



## Farm Business Changes for 2020? Let Us Know!

We know, no two years are the same on the farm. From weather to markets to acres, we can count on changes for most every farm enterprise. That's why at the Geyer Agency, we look forward to reviewing your present crop insurance coverage and providing information for making decisions for the coming growing season with you. We are happy to discuss your coverage needs, planting intentions, and changes to your farm business as they impact crop insurance coverage.



For your coverage to be its most effective, it is essential you share any of the following information with the Geyer Agency:

- Additional or reduced acreage
- Method of payment for renters
- Change in marital status

To receive the maximum effectiveness and validity for your crop insurance policies, we need the most current and accurate information about your farm business, including changes. This will help protect your future by developing the best and most appropriate coverage for you.

## Farm Bill Sign Up

It's time to enroll in the Agriculture Risk Coverage (ARC) and Price Loss Coverage (PLC) programs for the 2019 crop year. The deadline for sign up for either program is March 16, 2020.

The 2018 Farm Bill reauthorized and made updates to these two USDA Farm Service Agency (FSA) programs. ARC provides income support payments on historical base acres when actual crop revenue declines below a specified guarantee level. PLC program provides income support payments on historical base acres when the price for a covered commodity falls below its effective reference price.

When you sign up for either program at the FSA office, you will need to provide yield history. Fortunately, the records we keep for your crop insurance coverage at The Roland L. Geyer Agency are acceptable as evidence of yield history for FSA.

Upon your request, The Geyer Agency will provide your yield records then you can make the easy trip to the FSA office, just a few steps from ours.



## 2019 Coverage Year

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We all saw how many acres were never planted in 2019 due to flooding across the Midwest. In our coverage area, there were few instances of catastrophic crop loss, thankfully. We did process crop insurance claims for our clients, covering losses and ensuring livelihoods. And because harvest was slower than average, some claims are still coming in.

Whether few or many, it is our priority to process every claim quickly and accurately. We work to see claims settled as soon as possible.

To provide the best service, the agents at The Roland L. Geyer Agency are continually learning, challenging the insurance companies, and working for the best outcome possible for our customers. We also look for ways to make the process less complex and easier to understand.

We are honored to serve you and we look forward to continuing our successful relationship next growing season and beyond.



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## Crop Hail and Replant

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Hail affects crops in the Corn Belt each year. We cannot predict where it will occur, however, we can offer protection from loss. In the same way, we cannot tell you if you will be unable to plant all or a portion of your acres.

We can help design coverage giving you the tools to survive these challenges without lost income. Ask The Roland L. Geyer Agency how you can implement this coverage to avoid devastating losses.

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## What Coverage Is Right for You?

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The Roland L. Geyer Agency annually evaluates our clients' coverage, including several supplemental products made available by crop insurers. Our mission is to understand the value of policies to our customers and be prepared to discuss them.

We will work with you to look at where your coverage dollars are spent in the most effectively. We can review all of your coverage options with you so you have the right amount of protection, appropriate supplemental products, and all with your personal financial needs in mind. Please contact us to discuss your 2020 coverage needs.

## Seeking Crop Adjustors

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Companies we represent at The Roland L. Geyer Agency are seeking crop adjustors in this area. Contact us for more information. Local adjustors have the best understanding of farmers' needs, location, and practices.

## Always Ready to Consult with You

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Our customers are always invited to come to our office. Or you can call us at 712-662-7500 (toll free at 800-253-4012). You can send us an email at [geyerag@longlines.com](mailto:geyerag@longlines.com). You can reach out to Tod directly on his cell at 712-574-2544. And Phil's cell number is 712-830-3035.

Thank you for your business and trust in us to cover your acres and your livelihood.