### **YIELD REPORTS NEEDED!**

Yields exceeded expectations in 2021 after lingering drought was the predominant weather feature during the growing season. Timely rains paid off and results have been strong. Now is the time to share yield results with The Roland L. Geyer Agency, if you haven't already!



To get us your yield reports, call us at 712-662-7500 or email your yield information to geyerag@longlines.com. Customers are always welcome to come to our office with their yield reports, too, or we will come to your farm if that works best for you. We do everything we can to make the process quick and convenient!

Yield reports are essential for our records, required for your coverage, and important data we have available to you when needed for Farm Bill processes.

Thank you to those customers who have already reported their yields!

# PROTECTION FOR THE STORM: CROP HAIL AND REPLANT

A significant number of hailstorms crossed The Roland L. Geyer Agency's territory in 2021 causing crop loss. There is no way to predict where these events will occur or when, however, The Geyer Agency can offer protection from loss.

Despite our years of experience, the team at The Geyer Agency cannot tell you if you will be unable to plant all or a portion of your acres next spring. We can help design coverage giving you the tools to survive these challenges without lost income. Ask us how you can implement this coverage to avoid devastating losses.



## CHANGE HAPPENS. LET US KNOW ABOUT YOURS ON THE FARM!

A derecho and tornadoes in northwest lowa in December? Yes, it's true. We can't control the weather, but other changes are under our control. When it comes to changes to your farm business, please be sure to let us know at The Roland L. Geyer Agency!

We look forward to reviewing your present crop insurance coverage with you and providing information for making decisions for the coming growing season. From coverage needs to planting intentions to changes to your farm business as they impact crop insurance coverage, we can help you develop the best coverage plan possible.

For your coverage to be its most effective, it is essential you share all of the following information with the Geyer Agency:

- Additional or reduced acreage
- Method of payment for renters
- Change in marital status

We need the most current and accurate information about your farm business, including changes, to receive the maximum effectiveness and validity for your crop insurance policies. This will help protect your future by developing the best and most appropriate coverage for you.

#### **COVERAGE DESIGNED JUST FOR YOU**

The Roland L. Geyer Agency evaluates new crop insurance products each year, watching for their introduction and being trained in their features. Our team is prepared to talk with you about how these policies, including several supplemental products made available by crop insurers, could work for your farm enterprise. Our mission is to understand the value of policies to our customers and be prepared to discuss them.

Contact us and we will look at where your coverage dollars are spent in the most effectively. We can review all of your coverage options with you so you have the right amount of protection, appropriate supplemental products, and all with your personal financial needs in mind. Contact us to discuss your 2022 coverage needs.

#### **MANY THANKS!**

While we cannot say everything has returned to prepandemic normal, we are getting closer. As always, The Roland L. Geyer Agency offers our thanks to our customers for your cooperation in this unprecedented situation.

Have questions? You are always welcome at our office. And we are still glad to visit you at your farm if you wish. Call us at 712-662-7500 (toll free at 800-253-4012). In addition, you can send us an email at geyerag@longlines.com.

You can reach out to Tod directly on his cell at 712-574-2544. And Phil's cell number is 712-830-3035.

Thank you for your business and trust in us to cover your acres and your livelihood.



PO Box 129 Sac City, IA 50583-0129

#### **YEAR IN REVIEW**

This fall has been one of the most open, productive seasons in our memories with significant fieldwork and other projects around the farm being completed. Coming off two very challenging growing seasons, this was a welcome opportunity to complete preparations for 2022. The Roland L. Geyer Agency processed crop insurance claims this fall, covering losses and ensuring livelihoods for our customers. Whether few or many, it is our priority to process every claim quickly and accurately. We work to see claims settled as soon as possible.

To provide the best service, the agents at The Roland L. Geyer Agency are continually learning, challenging the insurance companies, and working for the best outcome possible for our customers. We also look for ways to make the process less complex and easier to understand.

We are honored to serve you and we look forward to continuing our successful relationship next growing season and beyond.

